



**UNAUDITED RESULTS FOR FOURTH QUARTER AND FULL YEAR  
ENDED 31 MARCH 2017**

- 1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

**CONSOLIDATED INCOME STATEMENT**

For the fourth quarter and full year ended 31 March 2017 (in \$ million)

	GROUP			
	4 <sup>th</sup> Quarter		Full Year	
	2016-17	2015-16	2016-17	2015-16
<b>Revenue</b>	425.8	417.6	1,729.4	1,698.2
<b>Expenditure</b>				
Staff costs	(217.3)	(212.6)	(856.7)	(825.9)
Cost of raw materials	(60.9)	(62.8)	(257.9)	(282.7)
Licence fees	(16.1)	(16.3)	(67.5)	(68.0)
Depreciation and amortisation charges	(19.4)	(18.4)	(73.5)	(70.4)
Company premise and utilities expenses	(28.3)	(23.1)	(109.6)	(108.1)
Other costs	(38.0)	(34.7)	(133.6)	(128.4)
	<u>(380.0)</u>	<u>(367.9)</u>	<u>(1,498.8)</u>	<u>(1,483.5)</u>
<b>Operating profit</b>	45.8	49.7	230.6	214.7
Interest on borrowings	(0.1)	(0.2)	(1.2)	(1.1)
Interest income	1.2	0.9	4.6	3.5
Dividends from long-term investment, gross	–	–	0.7	–
Share of results of associates/joint ventures, net of tax	28.8	11.7	65.2	48.0
Gain/(loss) on disposal of property, plant and equipment	0.7	0.5	0.6	(0.3)
Gain on disposal of assets held for sale	–	–	9.3	–
Impairment of property, plant and equipment	–	(2.1)	–	(2.1)
Net gain from transfer of business to a joint venture	–	–	–	2.5
Loss on divestment/dilution of interest in associates	–	–	(0.7)	–
	<u>76.4</u>	<u>60.5</u>	<u>309.1</u>	<u>265.2</u>
<b>Profit before tax</b>	76.4	60.5	309.1	265.2
Income tax expense	(8.9)	(10.8)	(48.3)	(46.8)
<b>Profit for the period</b>	<u>67.5</u>	<u>49.7</u>	<u>260.8</u>	<u>218.4</u>
<b>Profit attributable to:</b>				
Owners of the Company	66.6	50.7	257.9	220.6
Non-controlling interests	0.9	(1.0)	2.9	(2.2)
	<u>67.5</u>	<u>49.7</u>	<u>260.8</u>	<u>218.4</u>
<b>Underlying net profit <sup>(1)</sup></b>	<b>51.6</b>	<b>50.7</b>	<b>234.3</b>	<b>218.1</b>

1. Underlying net profit refers to net profit attributable to owners of the Company excluding the following one-off items:
- (i) Gain on disposal of assets held for sale (NIL in 4Q FY16-17 and 4Q FY15-16, \$9.3 million in FY16-17 and NIL in FY15-16).
  - (ii) Net gain from transfer of business to a joint venture (NIL in 4Q FY16-17 and 4Q FY15-16, NIL in FY16-17 and \$2.5 million in FY15-16).
  - (iii) Loss on divestment/dilution of interest in associates (NIL in 4Q FY16-17 and 4Q FY15-16, \$0.7 million in FY16-17 and NIL in FY15-16).
  - (iv) Negative goodwill for Evergreen Sky Catering Corporation (\$15 million in 4Q FY16-17 and NIL in 4Q FY15-16, \$15 million in FY16-17 and NIL in FY15-16).

**Notes - Profit for the period is arrived at after crediting/(charging) the following items  
(in \$ million):**

	GROUP			
	4 <sup>th</sup> Quarter		Full Year	
	2016-17	2015-16	2016-17	2015-16
Foreign exchange (loss)/gain, net	(1.2)	(0.4)	1.0	0.4
Allowance for doubtful debts and bad debts written off, net	(0.4)	(0.7)	(0.7)	(1.1)
Write-off for stock obsolescence, net	(0.1)	(0.2)	(0.2)	(0.3)
Overprovision of taxation in respect of prior years	2.9	1.1	3.4	0.7

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  
For the fourth quarter and full year ended 31 March 2017 (in \$ million)**

	GROUP			
	4 <sup>th</sup> Quarter		Full Year	
	2016-17	2015-16	2016-17	2015-16
<b>Profit for the period</b>	67.5	49.7	260.8	218.4
<b>Other comprehensive income</b>				
<u>Items that will not be reclassified to profit or loss:</u>				
Actuarial gain/(loss) on defined benefit plan	0.2	(6.2)	–	(6.2)
<u>Items that are or may be reclassified subsequently to profit or loss:</u>				
Share of changes in equity of an associate	(0.1)	–	3.9	–
Net fair value changes on available-for-sale assets	–	0.2	0.1	(0.1)
Foreign currency translation differences	(9.9)	(12.0)	17.6	(14.3)
	(10.0)	(11.8)	21.6	(14.4)
<b>Other comprehensive income for the period, net of tax</b>	(9.8)	(18.0)	21.6	(20.6)
<b>Total comprehensive income for the period</b>	57.7	31.7	282.4	197.8
<b>Total comprehensive income attributable to:</b>				
Owners of the Company	55.5	33.4	276.8	199.6
Non-controlling interests	2.2	(1.7)	5.6	(1.8)
<b>Total comprehensive income for the period</b>	57.7	31.7	282.4	197.8

**1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.**

**STATEMENTS OF FINANCIAL POSITION  
As at 31 March 2017 (in \$ million)**

	<b>GROUP</b>		<b>COMPANY</b>	
	<b>31.3.2017</b>	<b>31.3.2016</b>	<b>31.3.2017</b>	<b>31.3.2016</b>
<b>Equity attributable to owners of the Company</b>				
Share capital	367.9	367.9	367.9	367.9
Treasury shares	(30.3)	(47.2)	(30.3)	(47.2)
Share-based compensation reserve	12.6	12.4	12.6	12.4
Statutory reserve	8.3	8.1	–	–
Foreign currency translation reserve	(111.1)	(126.6)	–	–
Revenue reserve	1,362.0	1,278.9	1,133.3	1,100.1
Other reserves*	(5.9)	(2.7)	(10.6)	(7.3)
	<u>1,603.5</u>	<u>1,490.8</u>	<u>1,472.9</u>	<u>1,425.9</u>
<b>Non-controlling interests</b>	<u>87.7</u>	<u>74.3</u>	<u>–</u>	<u>–</u>
<b>Total equity</b>	<u>1,691.2</u>	<u>1,565.1</u>	<u>1,472.9</u>	<u>1,425.9</u>
<b>Non-current assets</b>				
Property, plant and equipment	538.7	516.8	15.9	14.0
Investment properties	10.4	13.9	252.8	262.6
Intangible assets	157.9	163.7	3.3	5.4
Investment in subsidiaries	–	–	536.2	541.1
Investment in associates	590.1	480.2	305.9	272.8
Investment in joint ventures	80.7	65.9	12.0	12.0
Long-term investments	25.3	8.3	–	7.9
Loan to subsidiaries	–	–	328.8	306.7
Deferred tax assets	11.6	15.5	–	–
Other non-current assets	8.2	11.8	–	–
	<u>1,422.9</u>	<u>1,276.1</u>	<u>1,454.9</u>	<u>1,422.5</u>
<b>Current assets</b>				
Trade and other receivables	271.2	277.4	61.8	45.9
Prepayments and deposits	17.4	18.4	2.0	2.3
Amounts due from associates/joint ventures	6.7	10.4	3.8	1.9
Loan to subsidiaries	–	–	0.9	6.7
Inventories	21.9	22.4	0.2	0.3
Cash and short-term deposits	505.8	489.9	300.7	319.1
Assets of disposal groups classified as held for sale	33.5	11.1	29.0	–
	<u>856.5</u>	<u>829.6</u>	<u>398.4</u>	<u>376.2</u>
<b>Current liabilities</b>				
Trade and other payables	330.9	309.0	237.9	235.9
Amounts due to associates/joint ventures	4.9	–	–	–
Income tax payable	58.6	51.4	14.7	13.2
Term loans	10.0	109.6	–	93.6
Finance leases	0.4	0.3	–	–
Liabilities of disposal groups classified as held for sale	5.1	–	–	–
	<u>409.9</u>	<u>470.3</u>	<u>252.6</u>	<u>342.7</u>
<b>Net current assets</b>	<u>446.6</u>	<u>359.3</u>	<u>145.8</u>	<u>33.5</u>
<b>Non-current liabilities</b>				
Deferred tax liabilities	55.4	55.4	25.8	26.5
Term loan	97.5	–	97.5	–
Finance leases	0.7	0.8	–	–
Defined benefit plan	2.3	3.1	–	–
Other long-term liabilities	22.4	11.0	4.5	3.6
	<u>178.3</u>	<u>70.3</u>	<u>127.8</u>	<u>30.1</u>
<b>Net assets</b>	<u>1,691.2</u>	<u>1,565.1</u>	<u>1,472.9</u>	<u>1,425.9</u>

\* Other Reserves consist of Gain/(Loss) on Reissuance of Treasury Shares, Capital Reserve and Fair Value Reserve.

## 1(b)(ii) Aggregate amount of group's borrowings and debt securities

(In \$ million)

Amount repayable in one year or less, or on demand

<u>As at 31.03.2017</u>		<u>As at 31.03.2016</u>	
<u>Secured</u> *	<u>Unsecured</u>	<u>Secured</u> *	<u>Unsecured</u>
1.3	9.1	0.3	109.6

Amount repayable after one year

<u>As at 31.03.2017</u>		<u>As at 31.03.2016</u>	
<u>Secured</u>	<u>Unsecured</u>	<u>Secured</u>	<u>Unsecured</u>
-	98.2	-	0.8

### Details of any collateral

\* Secured by property, plant and equipment and other assets belonging to a subsidiary in the Group.

**1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year**

**CONSOLIDATED STATEMENT OF CASH FLOWS  
For the financial year ended 31 March 2017 (in \$ million)**

	<b>GROUP</b>	
	<b>Full Year</b>	
	<b>2016-17</b>	<b>2015-16</b>
<b><u>Cash flows from operating activities</u></b>		
Profit before tax	309.1	265.2
Adjustments for:		
Interest and investment income, net	(4.1)	(2.4)
Depreciation and amortisation charges	73.5	70.4
Unrealised foreign exchange gain	(1.0)	(0.4)
Share of results of associates/joint ventures, net of tax <sup>(1)</sup>	(65.2)	(48.0)
(Gain)/loss on disposal of property, plant and equipment	(0.6)	0.3
Gain on disposal of assets held for sale	(9.3)	–
Impairment of property, plant and equipment	–	2.1
Net gain from transfer of business to a joint venture	–	(2.5)
Loss on divestment/dilution of interest in associates	0.7	–
Share-based payment expense	9.7	7.3
Other non-cash items	0.8	1.4
Operating cash flows before working capital changes	313.6	293.4
Changes in working capital:		
(Increase)/decrease in receivables	(2.3)	2.6
Decrease/(increase) in prepayments and deposits	1.1	(1.9)
Decrease in inventories	0.4	5.3
Increase in payables	30.4	18.7
Decrease/(increase) in amounts due from associates/joint ventures	8.6	(8.2)
<b>Cash generated from operations</b>	<b>351.8</b>	<b>309.9</b>
Interest paid to third parties	(1.6)	(0.9)
Income taxes paid	(41.3)	(35.9)
<b>Net cash from operating activities</b>	<b>308.9</b>	<b>273.1</b>
<b><u>Cash flows from investing activities</u></b>		
Capital expenditure	(88.1)	(51.1)
Dividends from associates/joint ventures	41.6	33.6
Dividends from long-term investment, gross	0.7	0.7
Net cash flow from the investment in a joint venture	–	(2.4)
Proceeds from divestment of interest in an associate	0.2	–
Proceeds from disposal of assets held for sale	20.6	–
Proceeds from disposal of property, plant and equipment	2.2	2.0
Investment in associates/joint venture	(75.3)	(42.5)
Increase in long-term investments	(24.5)	–
Interest received from deposits	3.0	3.4
<b>Net cash used in investing activities</b>	<b>(119.6)</b>	<b>(56.3)</b>
<b><u>Cash flows from financing activities</u></b>		
Repayment of term loans	(6.6)	(0.5)
Repayment of finance leases and related charges	(0.5)	(0.5)
Proceeds from borrowings	0.4	1.4
Proceeds from exercise of share options	5.7	11.2
Dividends paid	(178.2)	(155.5)
Purchase of treasury shares	(1.4)	(12.9)
Capital contributions from non-controlling interests	8.7	0.5
Dividends paid to non-controlling interests	(0.9)	(0.9)
<b>Net cash used in financing activities</b>	<b>(172.8)</b>	<b>(157.2)</b>
Net increase in cash and cash equivalents	16.5	59.6
Effect of exchange rate changes	2.0	0.6
Cash and cash equivalents at beginning of financial year	489.9	429.7
<b>Cash and cash equivalents at end of financial year <sup>(2)</sup></b>	<b>508.4</b>	<b>489.9</b>

<sup>(1)</sup> Share of results of associates/joint ventures included a negative goodwill of \$15 million for Evergreen Sky Catering Corporation.

<sup>(2)</sup> Cash and cash equivalents at 31 March 2017 comprises cash and short-term deposits (\$505.8 million) and cash held under assets held for sale (\$2.6 million).

**1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.**

**STATEMENTS OF CHANGES IN EQUITY**

**For the financial year ended 31 March 2017 (in \$ million)**

<b>GROUP</b>	Attributable to owners of the Company											
	Share Capital	Treasury Shares	Share-Based Compensation Reserve	Statutory Reserve*	Foreign Currency Translation Reserve	Revenue Reserve	Capital Reserve	Gain/(Loss) on Reissuance of Treasury Shares	Fair Value Reserve	Total	Non-controlling Interests	Total Equity
Balance at 1 April 2016	367.9	(47.2)	12.4	8.1	(126.6)	1,278.9	4.6	(7.3)	–	1,490.8	74.3	1,565.1
Profit for the year	–	–	–	–	–	257.9	–	–	–	257.9	2.9	260.8
Other comprehensive income for the year	–	–	–	–	15.5	3.3	–	–	0.1	18.9	2.7	21.6
Total comprehensive income for the year	–	–	–	–	15.5	261.2	–	–	0.1	276.8	5.6	282.4
<b>Contributions by and distributions to owners</b>												
Share-based payment	–	–	9.7	–	–	–	–	–	–	9.7	–	9.7
Share options lapsed	–	–	(0.3)	–	–	0.3	–	–	–	–	–	–
Treasury shares reissued pursuant to equity compensation plans	–	18.3	(9.2)	–	–	–	–	(3.3)	–	5.8	–	5.8
Purchase of treasury shares	–	(1.4)	–	–	–	–	–	–	–	(1.4)	–	(1.4)
Dividends, net	–	–	–	–	–	(178.2)	–	–	–	(178.2)	–	(178.2)
Total contributions by and distributions to owners	–	16.9	0.2	–	–	(177.9)	–	(3.3)	–	(164.1)	–	(164.1)
<b>Others</b>												
Capital contributions from non-controlling interests	–	–	–	–	–	–	–	–	–	–	8.7	8.7
Dividends paid to non-controlling interests	–	–	–	–	–	–	–	–	–	–	(0.9)	(0.9)
Transfer to statutory reserve	–	–	–	0.2	–	(0.2)	–	–	–	–	–	–
Balance at 31 March 2017	367.9	(30.3)	12.6	8.3	(111.1)	1,362.0	4.6	(10.6)	0.1	1,603.5	87.7	1,691.2

\* Certain countries in which some of the associates are incorporated legally require statutory reserves to be set aside. The laws of the countries restrict the distribution and use of these statutory reserves.

**STATEMENTS OF CHANGES IN EQUITY (cont'd)**  
**For the financial year ended 31 March 2017 (in \$ million)**

<b>GROUP</b>	Attributable to owners of the Company											
	Share Capital	Treasury Shares	Share-Based Compensation Reserve	Statutory Reserve*	Foreign Currency Translation Reserve	Revenue Reserve	Capital Reserve	Gain/(Loss) on Reissuance of Treasury Shares	Fair Value Reserve	Total	Non-controlling Interests	Total Equity
Balance at 1 April 2015	367.9	(56.4)	14.3	7.8	(109.9)	1,218.0	4.6	(5.3)	0.1	1,441.1	76.5	1,517.6
Profit for the year	–	–	–	–	–	220.6	–	–	–	220.6	(2.2)	218.4
Other comprehensive income for the year	–	–	–	–	(16.7)	(4.2)	–	–	(0.1)	(21.0)	0.4	(20.6)
Total comprehensive income for the year	–	–	–	–	(16.7)	216.4	–	–	(0.1)	199.6	(1.8)	197.8
<b>Contributions by and distributions to owners</b>												
Share-based payment	–	–	6.7	–	–	0.6	–	–	–	7.3	–	7.3
Share options lapsed	–	–	(0.3)	–	–	0.3	–	–	–	–	–	–
Treasury shares reissued pursuant to equity compensation plans	–	22.1	(8.3)	–	–	(0.6)	–	(2.0)	–	11.2	–	11.2
Purchase of treasury shares	–	(12.9)	–	–	–	–	–	–	–	(12.9)	–	(12.9)
Dividends, net	–	–	–	–	–	(155.5)	–	–	–	(155.5)	–	(155.5)
Total contributions by and distributions to owners	–	9.2	(1.9)	–	–	(155.2)	–	(2.0)	–	(149.9)	–	(149.9)
<b>Others</b>												
Capital contributions from non-controlling interests	–	–	–	–	–	–	–	–	–	–	0.5	0.5
Dividends paid to non-controlling interests	–	–	–	–	–	–	–	–	–	–	(0.9)	(0.9)
Transfer to statutory reserve	–	–	–	0.3	–	(0.3)	–	–	–	–	–	–
Balance at 31 March 2016	367.9	(47.2)	12.4	8.1	(126.6)	1,278.9	4.6	(7.3)	–	1,490.8	74.3	1,565.1

\* Certain countries in which some of the associates are incorporated legally require statutory reserves to be set aside. The laws of the countries restrict the distribution and use of these statutory reserves.

**STATEMENTS OF CHANGES IN EQUITY (cont'd)**  
**For the financial year ended 31 March 2017 (in \$ million)**

<b><u>COMPANY</u></b>	Share Capital	Treasury Shares	Share-Based Compensation Reserve	Revenue Reserve	Gain/(Loss) on Reissuance of Treasury Shares	Total Equity
Balance at 1 April 2016	367.9	(47.2)	12.4	1,100.1	(7.3)	1,425.9
Profit for the year	–	–	–	211.1	–	211.1
Total comprehensive income for the year	–	–	–	211.1	–	211.1
<b><u>Contributions by and distributions to owners</u></b>						
Share-based payment	–	–	9.7	–	–	9.7
Share options lapsed	–	–	(0.3)	0.3	–	–
Treasury shares reissued pursuant to equity compensation plans	–	18.3	(9.2)	–	(3.3)	5.8
Purchase of treasury shares	–	(1.4)	–	–	–	(1.4)
Dividends, net	–	–	–	(178.2)	–	(178.2)
Total contributions by and distributions to owners	–	16.9	0.2	(177.9)	(3.3)	(164.1)
Balance at 31 March 2017	<u>367.9</u>	<u>(30.3)</u>	<u>12.6</u>	<u>1,133.3</u>	<u>(10.6)</u>	<u>1,472.9</u>
Balance at 1 April 2015	367.9	(56.4)	14.3	1,061.4	(5.3)	1,381.9
Profit for the year	–	–	–	193.9	–	193.9
Total comprehensive income for the year	–	–	–	193.9	–	193.9
<b><u>Contributions by and distributions to owners</u></b>						
Share-based payment	–	–	6.7	0.6	–	7.3
Share options lapsed	–	–	(0.3)	0.3	–	–
Treasury shares reissued pursuant to equity compensation plans	–	22.1	(8.3)	(0.6)	(2.0)	11.2
Purchase of treasury shares	–	(12.9)	–	–	–	(12.9)
Dividends, net	–	–	–	(155.5)	–	(155.5)
Total contributions by and distributions to owners	–	9.2	(1.9)	(155.2)	(2.0)	(149.9)
Balance at 31 March 2016	<u>367.9</u>	<u>(47.2)</u>	<u>12.4</u>	<u>1,100.1</u>	<u>(7.3)</u>	<u>1,425.9</u>



**1(d)(ii) Details of any changes in the company’s share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles if any, against the total number of issued share excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

## **SHARE CAPITAL AND OPTIONS ON SHARES IN THE COMPANY**

### **(i) Employee Share Option Plan**

During the financial year 2016-17, 2,405,625 options were exercised under the SATS Employee Share Option Plan, which comprises the Senior Executive Share Option Scheme for senior executives and the Employee Share Option Scheme for all other employees.

As at 31 March 2017, the number of outstanding share options was 3,286,900 (31 March 2016: 6,208,785).

The movement of share options of the Company during the financial year 2016-17 was as follows:

<u>Date of grant</u>	<u>Balance at 1.4.2016</u>	<u>Forfeited/ Lapsed</u>	<u>Exercised</u>	<u>Balance at 31.3.2017</u>	<u>Exercise price</u>	<u>Expired date</u>
03.07.2006	886,885	(310,060)	(576,825)	–	\$1.80	02.07.2016
02.07.2007	3,764,600	(141,200)	(1,428,400)	2,195,000	\$2.76	01.07.2017
01.07.2008	1,557,300	(65,000)	(400,400)	1,091,900	\$1.92	30.06.2018
	<u>6,208,785</u>	<u>(516,260)</u>	<u>(2,405,625)</u>	<u>3,286,900</u>		

The Company has ceased to issue further grants of share options since the last grant in July 2008.

### **(ii) Restricted Share Plan (“RSP”) and Performance Share Plan (“PSP”)**

Management employees are entitled to two share-based incentive plans, the RSP and PSP, which were approved by the shareholders of the Company on 19 July 2005. Both share plans which expired on July 2015 were subsequently approved during the 41<sup>st</sup> Annual General Meeting held on 23 July 2014 for further extension of 10 years to July 2025.

## SHARE CAPITAL AND OPTIONS ON SHARES IN THE COMPANY (cont'd)

### (ii) Restricted Share Plan ("RSP") and Performance Share Plan ("PSP") (cont'd)

#### For grants in FY2012-13

The RSP award is subject to yearly achievement of financial performance conditions and has an equal vesting over a four-year period. The number of restricted shares awarded is based on individual and corporate performance. PSP award is subject to specified performance conditions over a three-year period. The number of performance shares awarded is based on individual and corporate performance and the final number of performance shares awarded could range from 0% to 200% of the initial grant of the performance shares, subject to achievement of the pre-determined targets.

#### For grants in FY2013-14 to FY2016-17

The RSP award is subject to the achievement of the pre-determined target over a one-year period and has an equal vesting over a three-year period. The number of restricted shares awarded is based on individual and corporate performance and the final number of restricted shares could range between 0% and 120% of the initial grant of the restricted shares. PSP has a performance period of three years. The number of performance shares awarded is based on individual and corporate performance and the final performance shares awarded could range between 0% and 150% of the initial grant, subject to achievement of the pre-determined targets.

The RSP award dated 23 September 2016 was subject to no performance condition. Approval was granted by the Remuneration Human Resource Committee ("RHRC") to award 50 SATS remuneration shares to each eligible non-management employees to recognise their contributions. A total of 225,500 shares were awarded to the eligible employees on 23 September 2016.

As at 31 March 2017, the number of shares outstanding under the Company's RSP and PSP were 2,887,300 and 4,199,000 (31 March 2016: 3,186,753 and 3,771,300) respectively.

The details of the shares awarded under RSP and PSP are as follows:

#### **RSP**

Date of grant	Balance at 1.4.2016 / Date of grant	<u>Number of Restricted Shares</u>			Balance at 31.3.2017
		Vested	Forfeited	Adjustments <sup>#</sup>	
01.08.2012	164,858	(164,858)	–	–	–
11.10.2012	11,495	(11,495)	–	–	–
15.11.2013	414,100	(414,100)	–	–	–
03.12.2013	54,700	(54,700)	–	–	–
06.08.2014	1,126,100	(602,000)	(32,200)	–	491,900
03.08.2015	1,415,500	(566,200)	(82,000)	283,100	1,050,400
01.08.2016	1,434,500	–	(89,500)	–	1,345,000
23.09.2016	225,500	(225,500)	–	–	–
	<u>4,846,753</u>	<u>(2,038,853)</u>	<u>(203,700)</u>	<u>283,100</u>	<u>2,887,300</u>

<sup>#</sup> Adjustments due to performance factor at the end of the performance period upon meeting the stated performance target.

## SHARE CAPITAL AND OPTIONS ON SHARES IN THE COMPANY (cont'd)

### (ii) Restricted Share Plan ("RSP") and Performance Share Plan ("PSP") (cont'd)

#### PSP

Date of grant	Balance at 1.4.2016 / Date of grant	Number of Performance Shares			Balance at 31.3.2017
		Vested	Forfeited	Adjustments <sup>#</sup>	
15.11.2013	592,300	(867,500)	(14,000)	289,200	–
03.12.2013	326,000	(489,000)	–	163,000	–
20.10.2014	1,143,000	–	(97,000)	–	1,046,000
02.11.2015	1,710,000	–	(140,000)	–	1,570,000
01.08.2016	1,723,000	–	(140,000)	–	1,583,000
	5,494,300	(1,356,500)	(391,000)	452,200	4,199,000

<sup>#</sup> Adjustments due to performance factor at the end of the performance period upon meeting the stated performance targets.

### (iii) Number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding are as follows:

Group and Company	As at 31 March 2017	As at 31 March 2016
Number of treasury shares	9,547,355	15,053,333
Number of subsidiary holdings	–	–
Aggregate number of treasury shares and subsidiary holdings	9,547,355	15,053,333
Total number of shares outstanding*	1,114,508,920	1,109,002,942
Percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding	0.9%	1.4%

\* Total number of issued shares excluding treasury shares and subsidiary holdings.

**1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.**

As at 31 March 2017	As at 31 March 2016
1,114,508,920	1,109,002,942

**1(d)(iv) A statement showing all sales, transfer, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

Group and Company Treasury Shares	Number of Shares		\$ million	
	2016-17	2015-16	2016-17	2015-16
Balance at 1 April	15,053,333	18,894,849	47.2	56.4
Purchases during the year	295,000	3,532,600	1.4	12.9
Issuance of treasury shares pursuant to equity compensation plans	(5,800,978)	(7,374,116)	(18.3)	(22.1)
Balance at 31 March	9,547,355	15,053,333	30.3	47.2

**1(d)(v) A statement showing all sales, transfer, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.**

NIL.

**2 Whether the figures have been audited, or reviewed and in accordance with which standard.**

The figures have not been audited nor reviewed.

**3 Where the figures have been audited or reviewed, the auditor's report (including any qualifications or emphasis of matter).**

Not applicable.

**4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

The Group has applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period compared with those of the audited financial statements as at 31 March 2016.

- 5 If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Per indicated in Note 4 above.

- 6 Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	<b>GROUP</b>			
	<u>4<sup>th</sup> Quarter</u>		<u>Full Year</u>	
	2016-17	2015-16	2016-17	2015-16
Earnings per share based on net profit attributable to owners of the Company (cents):				
(i) Basic *	6.0	4.6	23.2	19.9
(ii) Diluted **	5.9	4.5	23.0	19.7

\* Based on weighted average number of fully paid shares in issue.

\*\* Based on weighted average number of fully paid shares in issue after adjusting for dilution of shares under the various employee share plans.

- 7 Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current financial period reported on and (b) immediately preceding financial year.

	<b>GROUP</b>		<b>COMPANY</b>	
	<u>As at 31.3.2017</u>	<u>As at 31.3.2016</u>	<u>As at 31.3.2017</u>	<u>As at 31.3.2016</u>
Net asset value per ordinary share (cents)	143.9	134.4	132.2	128.6

- 8 A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

## **GROUP FINANCIAL PERFORMANCE**

### **Fourth Quarter FY2016-17**

In fourth quarter FY2016-17, the Group achieved net profit attributable to owners of the Company of \$66.6 million, \$15.9 million or 31.4% higher than the last corresponding quarter. The underlying net profit was \$51.6 million, \$0.9 million or 1.8% higher than the quarter last year.

Group's revenue was \$425.8 million, an increase of \$8.2 million or 2%. The revenue from Food Solutions rose \$1.6 million or 0.7% to \$233.9 million while Gateway Services' revenue grew \$6.6 million or 3.6% to \$190.4 million.

The Group's expenditure incurred in the fourth quarter was \$380 million, an increase of \$12.1 million or 3.3% compared to last corresponding quarter. Other than the cost of raw materials and licence fees, other categories of expenses have shown increase year-on-year. The cost of raw materials was lower by \$1.9 million or 3% due to better control and management of the material costs. The increase in staff costs of \$4.7 million or 2.2% was mainly attributed to service increment and lower subsidies while the increase in depreciation and amortisation charges by \$1 million or 5.4% was in line with additional capital expenditure incurred. Higher company premise and utilities expenses of \$5.2 million or 22.5% were attributed to higher maintenance costs, utilities and the absence of rental rate adjustments made last corresponding quarter. The increase in other costs of \$3.3 million or 9.5% was mainly from higher equipment maintenance costs, fuel consumption, professional fees as well as lower grants.

Operating profit for the quarter was \$45.8 million, a decline of \$3.9 million or 7.8% over the same quarter last year.

Share of after-tax profits from associates/joint ventures for the quarter was \$28.8 million, an increase of \$17.1 million or 146.2% from the same quarter last year. The increase was mainly due to the recognition of \$15 million negative goodwill arising from the increased stake in a long term investment Evergreen Sky Catering Corporation ("ESCC") from 15% to 25% in the quarter. ESCC has since been reclassified from long-term investment to an associate following the increased stake.

Income tax expense was lower by \$1.9 million or 17.6% arising mainly from recognition of tax effect of previously unrecognised tax losses.

Revenue by business segment is summarised below:

	Revenue				
	4Q FY2016-17	%	4Q FY2015-16	%	Growth
	\$m		\$m		%
Food Solutions	233.9	55	232.3	56	0.7
Gateway Services	190.4	45	183.8	44	3.6
Others	1.5	–	1.5	–	–
	<b>425.8</b>	<b>100</b>	<b>417.6</b>	<b>100</b>	<b>2.0</b>

### **Financial Year FY2016-17**

Group net profit attributable to owners of the Company for the financial year was \$257.9 million, \$37.3 million or 16.9% higher than last financial year. The underlying net profit was \$234.3 million, \$16.2 million or 7.4% higher than last year.

Year-on-Year, the Group revenue increased \$31.2 million or 1.8% to \$1,729.4 million. The revenue from Food Solutions increased \$5.6 million or 0.6% to \$973 million while Gateway Services' revenue improved \$24.9 million or 3.4% to \$750.8 million. Excluding the food distribution revenue transferred to SATS BRF Food Pte. Ltd. ("SBRF"), the Group's underlying revenue would have increased \$76.4 million or 4.5% while Food Solutions' underlying revenue would have increased \$50.8 million or 5.3%.

Group expenditure increased \$15.3 million or 1% to \$1,498.8 million. Lower expenditure was recorded for cost of raw materials and licence fees while other expenses have increased. Cost of raw materials dropped \$24.8 million or 8.8% due mainly to the transfer of food distribution business to SBRF. Conversely, staff costs increased \$30.8 million or 3.7% primarily due to service increment, higher subcontract costs to support the increased business volumes, higher accrual of staff expenses as well as lower subsidies received. Depreciation and amortisation charges increased \$3.1 million or 4.4% in line with higher capital expenditure while other costs were higher by \$5.2 million or 4% mainly from increases in equipment maintenance costs, professional fees and cleaning materials, partly mitigated by higher foreign exchange gain.

Operating profit for the financial year was \$230.6 million, an improvement of \$15.9 million or 7.4% over last year, result of a positive jaws whereby the rate of increase in operating expenditure is below that of the revenue growth.

Share of after-tax profits from associates/joint ventures for the financial year was \$65.2 million, an increase of \$17.2 million or 35.8% from last year. Both Food Solutions and Gateway associates/joint ventures have shown improvement, particularly from Food Solutions' associates/joint ventures which included the negative goodwill of \$15 million from acquisition of ESCC as explained for the fourth quarter.

On 30 June 2016, the Group announced the completion of the disposal of its assets held for sale, the Senoko property. A gain on disposal of \$9.3 million was recorded in the first quarter from this transaction. Conversely, the Group has also recorded a loss of \$0.2 million from the divestment of its interest in an associate, International Airport Cleaning Co., Ltd., and a loss of \$0.5 million on dilution of shareholdings from 40% to 28% in its associate, Beijing Airport Inflight Kitchen Limited.

Revenue by business segment is summarised below:

	Revenue				
	FY2016-17	%	FY2015-16	%	Growth
	\$m		\$m		%
Food Solutions	973.0	56	967.4	57	0.6
Gateway Services	750.8	44	725.9	43	3.4
Others	5.6	–	4.9	–	14.3
	<b>1,729.4</b>	<b>100</b>	<b>1,698.2</b>	<b>100</b>	1.8

### Group Financial Position Review

Total equity of the Group stood at \$1,691.2 million as at 31 March 2017, an increase of \$126.1 million compared to \$1,565.1 million as at 31 March 2016. The increase in equity resulted mainly from profits generated during the year, lower treasury shares and foreign currency translation gains, partly offset by dividends paid during the year.

The increase in non-current assets of \$146.8 million was mainly due to increase in property, plant and equipment, investment in associates and joint ventures as well as long-term investments. Increase of \$109.9 million in investment in associates included the associates' profit contributions and investments of \$11.4 million for 20% stake in Purantara Mitra Angkasa Dua, \$23 million for 33% stake in Oman SATS Cargo LLC and \$32 million for additional 10% stake in ESCC made during the year. These increases were offset by dividends received and \$10.8 million transferred to assets held for sale in relation to the impending sale of 4% equity interest in our Hong Kong associate Asia Airfreight Terminal Company Limited ("AAT"). Investment in joint ventures also increased during the year due mainly to the share of joint ventures' profit and the investment of \$9 million for 50% stake in DFASS SATS Pte. Ltd. Long-term investments' increase was attributed to the investment in a 5-year secured loan of US\$17.8 million (S\$24.8 million) at interest rate of 6.5% per annum made in the first quarter, offset by the reclassification of investment of \$7.9 million in ESCC to investment in associates.

Current assets were \$26.9 million higher than the balances as at 31 March 2016 mainly due to the increase in cash and short-term deposits as well as assets of disposal groups classified as held for sale, partly offset by lower trade and other receivables including those from associates/joint ventures. The higher cash and short term deposits was mainly attributed to cash generated from operations, dividends from associates/joint ventures and proceeds from disposal of assets held for sale, partly offset by dividends paid to shareholders and the investments in associates, joint ventures and long-term investments mentioned above. The assets and liabilities classified as disposal groups held for sale were in relation to the impending sale of 51% stake in SATS HK Limited ("SHK"), 4% stake in AAT and an investment property.

Total liabilities of the Group increased \$47.6 million to \$588.2 million as at 31 March 2017. The increases in liabilities were due to higher trade and other payables, income tax provision, other long-term liabilities as well as liabilities classified as disposal groups held for sale for SHK as explained above. The Japanese Yen term-loan of JPY7.8 billion was refinanced for a period of 5 years during the year, resulting in the term-loan being reclassified from current liabilities to non-current liabilities.



## **Group Cash Flows Review**

The FY2016-17 net cash from operating activities was \$308.9 million, \$35.8 million higher than last financial year. The increase was attributed to higher profits generated during the financial year as well as movement in working capital.

In FY2016-17, there was higher cash outflow in investing activities compared to last year. The increase in cash outflow was mainly attributed to higher capital expenditure, investments in associates/joint ventures and long-term investments, offset by higher dividends received from associates/joint ventures and proceeds from disposal of the Group's assets held for sale.

The cash used in financing activities in FY2016-17 has increased due to higher dividends paid to shareholders, repayment of term loans and lower proceeds from the exercise of share options. The increase was partly offset by lower purchase of treasury shares as well as funds from non-controlling interest of SATS Yihai Kerry Kunshan Food Co., Ltd.

**9 Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.**

Not applicable.

**10 A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.**

### **OUTLOOK**

Uncertainties in world trade flows and intense competition in the aviation industry are putting pressure on airline yields, which could lead to lower margins for SATS.

However, we will continue our strategy of connecting and feeding Asia as the growth in air travel, eCommerce and demand for high quality, safe food remain high. We will accelerate the use of technology to increase productivity, gain greater scale economies, and link our regional operations to serve our customers better.

We intend to make further investments in capital and new business opportunities in additional locations in the coming year.

## 11 Dividends

### (a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? Yes.

Name of Dividend	Interim	Final
Type of Dividend	Cash	Cash
Dividend Amount per Share	6 cents	11 cents
Tax rate	Tax exempt (one-tier)	Tax exempt (one-tier)

### (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? Yes.

Name of Dividend	Interim	Final
Type of Dividend	Cash	Cash
Dividend Amount per Share	5 cents	10 cents
Tax rate	Tax exempt (one-tier)	Tax exempt (one-tier)

### (c) Date Payable

The proposed final dividend, if approved by shareholders on 21 July 2017, will be paid on 11 August 2017.

### (d) Closure of books

NOTICE is hereby given that, subject to the approval of shareholders of the proposed final dividend being obtained at the 44th Annual General Meeting of the Company to be held on 21 July 2017, the Transfer Books and Register of Members of the Company will be closed on 28 July 2017 for the preparation of dividend warrants.

Duly completed and stamped transfers together with all relevant documents of or evidencing title received by the Company's Share Registrar, M & C Services Private Limited, at 112 Robinson Road #05-01, Singapore 068902, up to 5.00 p.m. on 27 July 2017 will be registered to determine shareholders' entitlements to the proposed final dividend. Subject as aforesaid, persons whose securities accounts with The Central Depository (Pte) Limited are credited with ordinary shares in the capital of the Company as at 5.00 p.m. on 27 July 2017 will be entitled to the proposed final dividend.

## 12 If no dividend has been declared/recommended, a statement to that effect.

Not applicable.

**13 Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.**

**13.1 BY BUSINESS (in \$ million)**

	<b>Food Solutions</b>	<b>Gateway Services</b>	<b>Others</b>	<b>Total</b>
<b>Financial year ended 31 March 2017</b>				
Revenue (external)	973.0	750.8	5.6	1,729.4
Operating profit	166.5	56.1	8.0	230.6
Net finance income	0.1	–	3.3	3.4
Dividends from long-term investment, gross	–	–	0.7	0.7
Share of results of associates/joint ventures, net of tax	25.7	39.5	–	65.2
Gain/(loss) on disposal of property, plant and equipment	0.5	0.2	(0.1)	0.6
Gain on disposal of assets held for sale	9.3	–	–	9.3
Loss on divestment/dilution of interest in associates	(0.7)	–	–	(0.7)
Other non-operating (expenses)/income	(0.3)	(0.3)	0.6	–
Profit before tax	<u>201.1</u>	<u>95.5</u>	<u>12.5</u>	<u>309.1</u>
Income tax expense	(28.3)	(11.9)	(8.1)	(48.3)
Profit for the year	<u><u>172.8</u></u>	<u><u>83.6</u></u>	<u><u>4.4</u></u>	<u><u>260.8</u></u>
<b>As at 31 March 2017</b>				
Segment assets	396.0	243.3	250.7	890.0
Property, plant & equipment and investment property	274.8	223.0	51.3	549.1
Associates/joint ventures	251.5	419.1	0.2	670.8
Deferred tax assets	11.6	–	–	11.6
Intangible assets	150.3	4.3	3.3	157.9
Total assets	<u>1,084.2</u>	<u>889.7</u>	<u>305.5</u>	<u>2,279.4</u>
Current liabilities	173.5	129.0	48.8	351.3
Long-term liabilities	9.1	0.2	113.6	122.9
Tax liabilities	45.0	28.4	40.6	114.0
Total liabilities	<u>227.6</u>	<u>157.6</u>	<u>203.0</u>	<u>588.2</u>
Capital expenditure	27.1	41.5	20.7	89.3
Depreciation and amortisation charges	37.3	28.2	8.0	73.5

### 13.1 BY BUSINESS (in \$ million) (cont'd)

	<u>Food Solutions</u>	<u>Gateway Services</u>	<u>Others</u>	<u>Total</u>
<b>Financial year ended 31 March 2016</b>				
Revenue (external)	967.4	725.9	4.9	1,698.2
Operating profit	156.9	47.2	10.6	214.7
Net finance income	0.4	0.1	1.9	2.4
Share of results of associates/joint ventures, net of tax	9.6	38.4	–	48.0
(Loss)/gain on disposal of property, plant and equipment	(0.4)	0.1	–	(0.3)
Impairment of property, plant and equipment	(2.1)	–	–	(2.1)
Net gain from transfer of business to a joint venture	2.5	–	–	2.5
Other non-operating (expenses)/income	(0.3)	(0.4)	0.7	–
Profit before tax	<u>166.6</u>	<u>85.4</u>	<u>13.2</u>	<u>265.2</u>
Income tax expense	(32.3)	(7.7)	(6.8)	(46.8)
Profit for the year	<u><u>134.3</u></u>	<u><u>77.7</u></u>	<u><u>6.4</u></u>	<u><u>218.4</u></u>
<b>As at 31 March 2016</b>				
Segment assets	388.2	232.6	228.9	849.7
Property, plant & equipment and investment property	279.9	214.1	36.7	530.7
Associates/joint ventures	176.0	369.9	0.2	546.1
Deferred tax assets	12.7	2.8	–	15.5
Intangible assets	153.6	4.7	5.4	163.7
Total assets	<u>1,010.4</u>	<u>824.1</u>	<u>271.2</u>	<u>2,105.7</u>
Current liabilities	165.6	112.6	140.7	418.9
Long-term liabilities	11.3	–	3.6	14.9
Tax liabilities	46.2	20.9	39.7	106.8
Total liabilities	<u>223.1</u>	<u>133.5</u>	<u>184.0</u>	<u>540.6</u>
Capital expenditure	21.2	17.1	12.4	50.7
Depreciation and amortisation charges	36.4	27.0	7.0	70.4

## 13.2 BY GEOGRAPHICAL LOCATION (in \$ million) (cont'd)

	<u>Singapore</u>	<u>Japan</u>	<u>Others</u>	<u>Total</u>
<b>Financial year ended 31 March 2017</b>				
Revenue	<u>1,381.6</u>	<u>259.5</u>	<u>88.3</u>	<u>1,729.4</u>
<b>As at 31 March 2017</b>				
Segment assets	784.0	92.3	13.7	890.0
Property, plant & equipment and investment property	441.7	94.5	12.9	549.1
Associates/joint ventures	45.8	2.4	622.6	670.8
Deferred tax assets	0.7	10.7	0.2	11.6
Intangible assets	<u>134.6</u>	<u>23.3</u>	<u>–</u>	<u>157.9</u>
Total assets	<u>1,406.8</u>	<u>223.2</u>	<u>649.4</u>	<u>2,279.4</u>
Capital expenditure	<u>73.5</u>	<u>3.0</u>	<u>12.8</u>	<u>89.3</u>
<b>Financial year ended 31 March 2016</b>				
Revenue	<u>1,383.3</u>	<u>221.7</u>	<u>93.2</u>	<u>1,698.2</u>
<b>As at 31 March 2016</b>				
Segment assets	752.4	80.5	16.8	849.7
Property, plant & equipment and investment property	424.9	98.8	7.0	530.7
Associates/joint ventures	37.2	2.5	506.4	546.1
Deferred tax assets	2.6	10.0	2.9	15.5
Intangible assets	<u>139.9</u>	<u>23.8</u>	<u>–</u>	<u>163.7</u>
Total assets	<u>1,357.0</u>	<u>215.6</u>	<u>533.1</u>	<u>2,105.7</u>
Capital expenditure	<u>43.3</u>	<u>6.3</u>	<u>1.1</u>	<u>50.7</u>

**14 In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.**

Please refer to note 8.

**15 A breakdown of Group's revenue and profit after tax for the first half year and second half year.**

		GROUP			
		2016-17	2015-16	Variance	
		\$ million	\$ million	%	
(a)	Revenue reported for first half	862.7	839.6	+	2.8
(b)	Profit after tax before deducting non-controlling interest reported for first half	126.8	108.0	+	17.4
(c)	Revenue reported for second half	866.7	858.6	+	0.9
(d)	Profit after tax before deducting non-controlling interest reported for second half	134.0	110.4	+	21.4

**16 A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.**

	2016-17	2015-16
	\$ million	\$ million
Ordinary Dividend		
Interim	66.8	55.6
Final*	122.6	111.4
<b>Total</b>	<b>189.4</b>	<b>167.0</b>

\* The 2016-17 final dividend was estimated based on number of issued shares excluding treasury shares as at the end of the financial year.

## 17 Interested Person Transactions

17.1 The interested person transactions entered into during the financial year ended 31 March 2017 are as follows:

	<b>Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920 of the SGX-ST Listing Manual)</b>	<b>Aggregate value of all interested person transactions conducted under the shareholders' mandate pursuant to Rule 920 of the SGX-ST Listing Manual (excluding transactions less than S\$100,000)</b>
	\$'000	\$'000
<b>Transactions for the Sale of Goods and Services</b>		
Scoot Pte Ltd	–	4,440
Singapore Airlines Cargo Pte Ltd	–	2,915
Singapore Airlines Limited	–	476
SilkAir (Singapore) Private Limited	–	315
SIA Engineering Company Limited	–	3,020
ST Aerospace Services Co Pte Ltd	–	1,150
Tiger Airways Singapore Pte. Ltd.	–	3,192
	<u>–</u>	<u>15,508</u>
<b>Transactions for the Purchase of Goods and Services</b>		
Innosparks Pte. Ltd.	191	–
KTP Consultants Pte Ltd	–	1,803
S&I Systems Pte Ltd	–	942
Sembcorp Design And Construction Pte Ltd	–	200
SMM Pte. Ltd.	–	1,694
ST Aerospace Services Co Pte Ltd	–	213
Singapore Telecommunications Limited	–	31,469
	<u>191</u>	<u>36,321</u>

Note: All the transactions set out in the above table were based on records from the Group's Register of Interested Person Transactions for the financial period under review, and include transactions whose durations exceed the financial period under review and/or multiple transactions with the same interested person. The transactions were based on actual or estimated values of the transactions for the entire duration of the relevant transactions in the case of fixed term contracts or annual/periodic values of the transactions in the case of open-ended contracts, taking into account agreed rates.

All the above interested person transactions were done on normal commercial terms.

**18 Confirmation that the Issuer has procured undertakings from all its Directors and Executive Officers (in the format set out in Appendix 7.7) under Rule 720(1).**

The Company confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 under Rule 720(1) of the Listing Manual.

**19 Report of persons occupying managerial positions who are related to a director, chief executive officer or substantial shareholder.**

Pursuant to Rule 704(13) of the Listing Manual of the Singapore Exchange Securities Trading Limited, the Company confirms that, to the best of its knowledge, belief and information, none of the persons occupying managerial positions in the Company or in any of its principal subsidiaries is a relative of a director, the chief executive officer or substantial shareholder of the Company.

BY ORDER OF THE BOARD

Prema d/o K Subramaniam  
Company Secretary  
18 May 2017  
Singapore

Singapore Company Registration No: 197201770G